



**Meeting of the Board of Directors of the  
Connecticut Lottery Corporation  
MEETING TRANSCRIPTION**

Held on

Thursday, April 9, 2020 at 12:00 p.m.

via teleconference

**Board Members Present:**

Patrick Birney, Vice Chair of the Board; Wilfred Blanchette Jr.; Dawna Capps Evans; John Flores; James Heckman; Manny Langella; Patti Maroney; Margaret Morton; and Michael Thompson (all via teleconference).

**Staff Members Present:**

Gregory Smith, President and CEO; Peter Donahue; Paul Granato; Jodi Ketchale; Matthew Stone; Mark Walerysiak; and Annmarie Daigle.

**Invited Guests:**

Michael Streckfus, Jr., Chubb; James Shea, Jackson Lewis P.C.

**I. Welcome:**

(P. Birney): Good afternoon. I'd like to call the Meeting of the Board of Directors of the Connecticut Lottery Corporation to order at 12:03 p.m. Before we begin I'd like to do is turn the meeting over to our General Counsel to advise us of the protocol of the meeting in accordance with Governor Lamont's Executive Order 7B.

(M. Stone): Thank you. This is Matt Stone, General Counsel for the Lottery and we are operating under Governor Lamont's Executive Order regarding public access to meetings. We have the public on a different line listening in, there is no in-person public attendance for this meeting. The public phone line will be taken out of the room when the Board goes into executive session and that line will be kept open and active and then brought back into the meeting after the executive session. We are recording the meeting and will post the recording transcript on our website after the meeting, per public meeting requirements. For Board Members and staff who are participating, we ask that everyone identify themselves by name each time they speak, so the public knows who is speaking. That is it for now.

(P. Birney): Thank you Mr. Stone. I'd like to welcome everyone to our regularly scheduled meeting. First and foremost I'd like to thank the Board of Directors for taking time out of their likely hectic and surreal

lives to participate in today's meeting. I was reminded during a call with my appointing authority earlier this week that this Board is made up of volunteers and it's charged with very important work. I just want to thank you for the time that you continuously put into the work of the Connecticut Lottery Corporation. Second, I would like to thank Greg and his team for the incredible job that they've been doing over the last several weeks in light of what is transpiring in the marketplace. Greg has been in contact with members of the Board on a daily basis when there are instances where issues need to be taken up, we've called special meetings, including a special meeting of the Audit Committee yesterday. Greg, I'd like to thank you and your team, everyone for the yeoman's work you have been doing during this time.

Next I'd like to entertain a motion to approve the February 6, 2020, March 17, 2020 and March 20, 2020 Board Meeting Minutes, Mr. Thompson?

**II. Approval of February 6, 2020 Board Meeting Minutes:**

(M. Thompson): I will motion to approve the February 6, 2020 Board Meeting Minutes.

(P. Birney): Can we have a second?

(D. Capps): Second. Dawna Capps.

(P. Birney): All in favor signify by saying 'aye'.

(All, except Mr. Flores): Aye.

(J. Flores): This is John Flores and I will abstain on the February 6<sup>th</sup> minutes as I was absent that day.

(P. Birney): Thank you. We have ayes and we have an abstention, any nays? Hearing none, the February 6, 2020 Minutes pass.

**III. Approval of March 17, 2020 Board Meeting Minutes:**

(M. Thompson): I will motion to approve the March 17, 2020 Board Meeting Minutes.

(D. Capps): Second. Dawna Capps.

(P. Birney): All in favor signify by saying 'aye'.

(All): Aye.

(P. Birney): Thank you. Any abstentions, any nays? Hearing none, the March 17, 2020 Minutes pass unanimously.

**IV. Approval of March 20, 2020 Board Meeting Minutes:**

(M. Thompson): I will motion to approve the March 20, 2020 Board Meeting Minutes.

(D. Capps): Second. Dawna Capps.

(P. Birney): All in favor signify by saying 'aye'.

(All): Aye.

(P. Birney): Thank you. Any abstentions, any nays? Hearing none, the March 20, 2020 Minutes pass unanimously.

V. Lottery Report:

a. Financial Report:

(P. Birney): This is Patrick Birney, second order of business is the financial report. Mr. Granato?

(G. Smith): This is Greg Smith, I'm going to take a minute to provide a couple of opening lines before the Lottery Report section and then turn it over to Paul Granato.

(P. Birney): Sure.

(G. Smith): For the Board's awareness, our approach to this meeting is a bit different than our prior meetings in that the topics that we may go into greater detail than we have in our prior board meetings over the last so many years. In light of the changes that are impacting almost everything, what we're reporting on is what we're hearing, what we're seeing and what we're doing. The PowerPoint deck that we distributed to the Board will be a good way to follow our comments. Once we do the financial, the public relations, and the president's reports, there will be some additional slides that are the normal sales updates that we provide to you at each meeting. We are not intending to review those with any spoken comments, they are more for you to review on your own and then following those slides are some recent committee agenda listings so that when the Committee Reports are occurring you can see a written view of those topics as well, and it may be easier to follow along. From there I'm going to turn it over to Paul Granato, our CFO, to take us through the beginning of the PowerPoint.

(P. Granato): Thank you Greg and good afternoon Board members. This is the CFO, Paul Granato. Today my team is closing the books for the third quarter. The financial statements will be prepared shortly thereafter. I'd first like to thank them, as well as all Connecticut Lottery employees for their dedication and commitment in meeting our deadlines.

We do have some preliminary financial numbers to share with the board today. I'm sure everyone on the call has been bombarded with mostly negative news regarding the pandemic but I'm going to kick off this meeting with encouraging news from a Connecticut Lottery financial perspective. If you take a look at the first slide in your packet I've provided you with a summary of our monthly sales revenue compared to budget. As previously reported, the multistate games performed under budget through the first six months of this fiscal year. January and February sales were ahead of budget projections led by strong instant-ticket sales and strong Keno sales. In the first week of March lottery sales were impacted by the closure of restaurants and bars and by Governor Lamont's "stay safe, stay home" order. But sales remained solid and remained at approximately 75-80% of normal. As of December 31 total sales were \$19.2 million below budget and as of March 31 total sales were \$26 million below budget.

Moving on to slide four, the Lottery's required to transfer net profits on a weekly basis. Here is an illustration of our weekly transfers from the beginning of the fiscal year compared to budget. The blue vertical lines represent the weekly transfer amounts and the horizontal line represents the budget amount. I am very pleased to see the Lottery maintain positive transfers to the General Fund. As of March 31 the Lottery is \$400,000 ahead of budgeted General Fund transfers. The budgeted amount of General Fund transfers for the full year is \$359 million.

Lastly on slide five this is a bit more current information for you. These total sales are broken out by instant, Keno, and other draw games. This is to give the Board an idea of where we are, what we're currently experiencing in our portfolio. Our instant portfolio has remained at about 75% of normal, Keno sales have been impacted a bit more severely at about 60% of our average sales, and on a really positive note we are at about 90% of draw sales on an average weekly basis at this time. That is all have for

prepared comments from a financial perspective. Thank you all, and keep safe, and I'll open it up to any comments from the Board.

(P. Birney): This is Patrick Birney. Any members of the Board wish to ask any questions of Mr. Granato? Hearing none, Mr. Smith anything else that you'd like to say before I turn it over to the Public Relations Report from Mr. Donahue?

(G. Smith): I think that talking this over this information with Paul it would be difficult for us at this point in time to project where will the year end, what will our transfers look like and how soon will we get back to normal. I think all of us would come forward with different variations of that so we chose not to go down that path quite yet but we will be evaluating that as we get further into this final quarter of the year and get a read on the length of the impact of this pandemic and if there's any signals of a movement to return to normal. We are not ready for that for this meeting today.

(P. Birney): This is Patrick Birney. I appreciate that Mr. Smith. As we head into our budget preparation season, I certainly understand that and although we don't have the information now it is something we are going to have to focus on readily.

b. Public Relations Report:

(P. Birney): I'd like to call on Mr. Donahue now to provide the Public Relations Report.

(P. Donahue): Thank you. Good afternoon, this is Pete Donahue, Senior Director of Marketing with the Lottery. Alluding to both what Paul and Greg said I'm going to try and give you a quick snap shot of what we're hearing from the players to give you an idea of some of the things that we are working with.

So what is the word from our players? I would say by far the number one question is 'can I purchase my tickets online?' Lots of folks are interested in still maintaining to play numbers that they have been playing for many years and they want to know if that's possible. Unfortunately we have to answer them by saying it's not possible at this time but thank you for your input. Probably the next-most popular question is because of our reduced hours and our restriction to the lobby we have a lot more mail coming in, a lot of folks are writing in and asking where is my check? We get back to them right away and we let them know what the status is, if we've opened the mail, the mail is sitting for a couple days so we can respect the orders of the Governor. There have been a few changes in hours of the high-tier claim centers. Some have restricted their weekend hours and closing down temporarily so we do get questions on that but all-in-all everyone's pretty understanding. I'd say the biggest concern that we get via email is ties back to the first comment, a lot of folks are concerned that their numbers are going to be drawn and they can't get their tickets. It really speaks to the popularity of our brand and the dedication that the players have in connection with their numbers.

As far as the retailer status and how this has an effect on sales I thought I'd give you an overall picture. Before everything started going south with the coronavirus, we had approximately 2,900 retailers actively selling. We have asked Sales to generate a report every morning giving us the number of retailers who are either in suspended mode where they have actively said would you please suspend my terminal and those who are producing zero sales. As of April 7 and these are pretty steady day-by-day, approximately 2,450 retailers are actively still selling our tickets which is great. As you know many of the business that traditionally sell our tickets were deemed essential. There's a good portion of our retailers that are still actively selling. A lot of the marketing focus has been on keeping players up-to-date with different types of messaging, it seems that things change by the minute and hour and I have been in Greg's office

probably more than he's used to seeing me but we're constantly updating everything. Big updates are: we want to make sure always keeping the players updated on the ticket claims procedure so as soon as we restricted access to the lobby we made sure we were in conjunction with DCP on the messaging and we set our procedure pretty quickly. Anything below \$5,000 has to be either claimed in the field or mail-in, for \$50,000 and above it's by appointment only, so there has been a pick up in the mail. As you know we've extended the claim period by 30 days and there's another 30 days that's on the table, Greg will speak to that. Lots of updates constantly from high-tier claim centers adjusted hours, temporary closings, we have communicated that as instantaneously as we can. Quick shout out to my team that does all the graphics, we have a bunch of people that are teleworking and we get the changes made quickly and posted on the website so it's going very well. We also did put on our website a web banner and we created a poster for our retailers to access from the retailer corner section of our webpage to encourage social distancing. You'll see that spot on the LIMs monitors and also on our Keno monitors just to give retailers something to point to if people are getting too close. We also have informed our players of the changes with Powerball and Mega Millions with the lower starting jackpots and the difference in roll amounts from the guarantees. Powerball was hit last night, the correct jackpot updated and all of the information is up-to-date on the website. As far as what we're doing behind the scenes, we keep moving along with our future marketing initiatives, we want to make sure we are ready to go as things return to normalcy and as it's appropriate to launch new products. That is what we've been dealing with on the marketing front and again a big shout out to my team and to Greg for initiating all of the messaging and approving it. It's been a wild ride but we're doing great.

(P. Birney): That's fantastic. Thank you Mr. Donahue. Any questions from members of the Board? Hearing none, I'd like to turn the gavel over to Mr. Smith for the President's Report.

c. President's Report:

(G. Smith): This is Greg Smith. I am going to talk you through the different adjustments and efforts in continuity that we've implemented over the past four weeks broken down into the impact on games and prizes, efforts of staffing, and efforts of operations. Some of these you may have heard a bit already either in prior meetings or recent comments at this meeting. I'm going to give you what I describe as a mid-level update and certainly any questions you can bring them up at the end.

Starting with the changes to Lottery games and prize-claim process, both the Powerball and Mega Millions game adjusted their rules regarding jackpot starting amounts and the minimum increments of jackpot growth. Both of these changes were for the purpose of responding to the funding of the jackpots that we are experiencing from current sales levels. The Board and Legislative and Games Committee have already heard some of this and they're being impacted as the jackpots are won or as prize levels are determined by the group. One of the steps that the Lottery is implementing now for the first time is if a player bought an advanced-action ticket under the expectation that the jackpot would reset at \$40 million instead of the now \$20 million, we have developed a process for them to come forward and request a refund if they so choose based on that change being implemented in the middle of their advanced-action purchase. That will be something that we bring forward in messaging to players possibly by the end of today certainly by Monday the latest. Because of the limited access to the headquarters lobby for prize claiming, just so you are aware we've always had the mail-in option for prize claiming, obviously now that this the only option unless they have a larger prize of \$50,000 and above where they'll make an appointment with us to claim their prize. We have a protocol in place for them coming here and how we

will handle that interaction. We have also extended the prize-claim period so that if a ticket were to expire from mid-March ongoing over the next few months we will allow that prize to still be claimed in the future up to a designated date and that will allow people to make responsible decisions for either not going to retail or not going to the Lottery but still able to claim their prize. They will be given ample notice when we reel that back down to normal time so no one will miss out during this extended period.

Now I am going to the slide relative to staffing. One of the first steps we took a few weeks ago was to purchase more laptops and cell phones. From that we then prepared the laptops with the appropriate access for users to develop and expand the emergency telework for many of our positions. This involved us implementing alternating schedules for working from home or for working from home and office. There was also implementation that allows people to work from home part of the week and then part of the week being off. This keeps some of the staff out of the office continuously whether they are working a full-time schedule or a part-time schedule. After the Governor designated all state agencies and quasis as essential, we did designations for each of our staff members as well. This further expanded our rotating schedules for purposes of limiting presence in the office and we continue to expand the number of staff who are doing or testing this emergency telework. After learning that a staff member tested positive for the COVID-19 virus and the result of that test came more than two weeks after they had been last in the building, we decided to move operations to our back-up location for three days out of an abundance of caution. During that absence the headquarters building was professionally cleaned and we have returned back to this building on Tuesday of this week and have been here for the last few days.

Going to the next slide titled Operational Changes. We have restricted the public access to all CLC sites in that we have more than one building that people are in each day and this includes access for vendors as well. Regarding our drawings, a few weeks ago we were planning that if we lost access to the Fox61 drawing studio, we decided to test and perform an actual drawing from our back-up studio location last Wednesday. As you hear us talk about back-up locations, our back-up office location is not the same as our back-up drawing location. Our decision to do that last week turned out to be good timing. As we learned of an employee testing positive, again, out of an abundance of caution we mutually agreed with Fox61 to stay out of their building for five more days, just providing a good cautionary step for each of our staff to ensure there was no contact and enough time had passed. We did perform drawings at the back-up location for six straight days but as of Tuesday of this week we moved back to the Fox61 studio and the drawings are back to being televised and performed as normal. As I mentioned about the move to the back-up facility we did last Thursday, what was interesting about that is we actually moved our full operations to that location and stood up operations for telephone orders, packing and shipping of our instant-ticket products and packing and shipping away from our headquarters was the first time that we had done that. We were able to stand it up on the first day, we had two full days of operation of outbound tickets and then after Monday we shut it down and moved back to headquarters. It was a very good live test – performed quite well. We kept our notes on different things we would consider the next time but I was very happy to see how well we were able to maintain the operations that were deemed essential on an ongoing basis.

Next topic is pack settlement. For our instant-ticket games, tickets are distributed to retailers on consignment so when the packs do settle, based on various factors they become part of the retailers' weekly invoices. There is a very small quantity of these ticket packs that will settle under our slowest terms, the slowest terms being if the pack hasn't been fully sold or a number of prizes claimed from within that pack, after four months the packs actually settle automatically. Due to the lower retail traffic

and potentially lower speed of sales we decided to extend that pack settlements slowest terms one additional month to five months. That went into effect this week. We did some recent analysis to show that the impact of that was about 2-4% of our weekly revenue for instant tickets and we know that small step will likely help the cash flow of some of our smaller stores that are still in operation and we plan to adjust this back to our normal four-month period as things return a bit more to normal.

From a cleaning perspective we had been and we have ramped up even further the daily cleaning of our facilities. We also have been monitoring the availability and our current quantity of our supplies so that our advanced cleaning is not going to cause us to run out of supplies quicker than we are able to get refills. This requires daily monitoring and we are doing that each day.

As Pete mentioned in his reporting earlier about public relations, our website has become our primary means of communication with the public. I think we've been doing a good job of that and using various portions of our website for these announcements whether it's to our players about prizes or about games and their rules or about any of the regular updates we provide to the retailers on the retailer portal section of the website. All of the changes that we've been talking about, we've been in regular contact with our partners at the Department of Consumer Protection. They have been made aware of, or provided their approval on the changes as we move forward.

Those are the prepared comments I'm going to make. For those of you following on the PowerPoint the next six to eight slides are the normal sales results that we show you at each meeting. Then you will see some of the topics from recent committee agendas so you can follow along when we get to the committee updates.

(P. Birney): This is Patrick Birney. Thank you Mr. Smith. Any questions from members of the Board related to the President's Report?

(M. Morton): This is Peg Morton. No questions but I wanted to congratulate you. I think you're planning ahead and doing a thorough job in keeping the employees who have to come in safe. Thank you.

(P. Birney): Any other questions or comments?

(G. Smith): Patrick, this is Greg. One last comment. When we get to the changes to the Powerball, Mega Millions and the Lucky Links game, there is a one page summary that was provided to the Board members so that they have a chance to read that in advance or read it now.

(P. Birney): This is Patrick Birney. I do have one question. I know that the website was revamped since you've taken on your role, and it's sharp, so appreciate that it's our primary public relations mode. Can you communicate to the Board how, if at all, our marketing budget and advertising on television, radio and social media has changed if at all over the last four weeks?

(G. Smith): This is Greg. I'll make a few comments and if Pete Donahue wants to add anything I'll let him follow up. We started talking about our advertising four weeks ago, asking what's in place, what's appropriate, does any part of it seem off? And then is the volume the right answer. We did reel it back in a little bit. Once we were given the designation of essential we maintained some level of advertising so that the public is still aware that lottery is a product they can still buy if they're going out into retail stores which most of them are deemed essential places. We have modified our message a bit in that we have shifted some of it to be about the social distancing, follow the guidance that the retailers give in the store, while still being aware of the games that we're selling. If there was any part of an ad that we thought we

might want to reel back in a bit based on its content, we made those decisions and made some adjustments. We went back into our TV ad library and brought back some ads that we have not shown in the last year so that we can keep a presence while not spending.

(P. Donahue): This is Pete. The only thing that I would add to that is we have a bunch of the digital billboards and have included some messaging that is not product specific. We've created a series of thank you messages to healthcare and essential workers, there's about five or six you'll see in the rotation. As Greg said we have not gone dark on products but in sensitivity to the current environment we have shifted some of our messaging.

(J. Flores): This is John Flores. Can you take a look at the Keno ad that's running, it says you can play in bars and restaurants? I don't know how long that's scheduled to run but under the circumstances you'll want to take a look at that.

(P. Donahue): We have and we have an adjustment coming up on that with the media buyer to replace that spot with a more standard Cash5 ad.

(P. Birney): This is Patrick Birney. Any other questions from members of the Board? One comment, we really should put an agenda item on the next Executive Committee and Legislative and Games Committee meetings about the success of your alternate draw game site for purposes of looking at our current model of draws and where those draws are taking place. Potentially revisiting the location of the draws and whether the current location is necessary. I appreciate the fact that you've had great success in moving the draw location in a short period of time as a result of this crisis and maybe that can trigger some change.

(G. Smith): This is Greg Smith. Thank you. We've made those notes and I think it's also appropriate that we say that the partnership and engagement with the Department of Consumer Protection on the draws and the adjustments we've made has been hand in hand and it's worked as well as it has by working together with them.

(P. Birney): This is Patrick Birney. Hats off to Mr. Hsieh and his entire team, I am really happy to hear that.

VI. Committee Reports:

a. Audit Committee:

(P. Birney): Next order of business is Committee Reports. First is the Audit Committee. Mr. Thompson?

(M. Thompson): Thank you, this is Michael Thompson, Chair of the Audit Committee. Since our last Board meeting we had two Special Audit Committee meetings, one last Friday, April 3<sup>rd</sup> and one yesterday, April 8<sup>th</sup>. On April 3<sup>rd</sup> we discussed a review of findings from the Public Account Audit and there were no objections or concerns raised by the Audit Committee members concerning that report. Also April 3<sup>rd</sup> we had an agenda item for gaming system consultants. The Lottery is starting the process of reviewing its gaming system and preparing for an upgrade to that system in a few years and there's some RFP consultant work that is beginning. Mr. Smith provided the Audit Committee with a review of that work. The remainder of the April 3<sup>rd</sup> meeting and the entirety of the April 8<sup>th</sup> meeting were in Executive Session to discuss ongoing claims and litigation which will be discussed in Executive Session later today with the entire Board.

(P. Birney): Any questions for Mr. Thompson from members of the Board? Hearing none. Thank you Mr. Thompson for taking the lead on scheduling on short notice a couple of special meetings and thanks to all members of the Audit Committee for participating in those meetings.

b. Finance Committee:

(P. Birney): Next is Finance. Ms. Maroney?

(P. Maroney): I would like to thank Paul for his update on the Finance Report. I don't know if he has anything else to add, I'll turn it over to him or to Greg.

(G. Smith): Regarding the Finance Committee meeting that we held previously, we reviewed the second-quarter financial statements and six-month results. Mr. Granato reviewed with us section by section compared to last year and budget. I think the Finance Committee was satisfied with the position we were in and also the progress we are making with regard to sales and transfers, but we have not met since then and certainly some of the sales and transfers that we spoke of at the beginning of this meeting will be updated once the third quarter is closed. We have our next meeting at the beginning of May.

(P. Granato): That is correct. In coordination with our presentation of the budget as well as our third quarter, we will meet in early May.

(P. Maroney): Thank you.

(P. Birney): This is Patrick Birney. When are you planning on distributing the draft budget for the next fiscal year?

(P. Granato): Our team met this morning to present and compare our first look at projections for this year and for next year's budget and the deadline is at the end of this month. In order to present the most accurate and current information we will be taking another pass at that in a couple of weeks and preparing a full draft of the budget to go out at the deadline which is April 30<sup>th</sup>, about a week before the Finance Committee meeting.

(P. Birney): Thank you. Ms. Maroney, anything else?

(P. Maroney): I have nothing else, thank you.

(P. Birney): Any questions for Finance?

c. Legislative & Games Committee:

(P. Birney): Hearing none, the next order of business is Legislative & Games. Ms. Morton?

(M. Morton): The Committee met on April 7<sup>th</sup> to discuss changes to game rules for the Mega Millions and Powerball games as well as ending the Lucky Links day and night draw game. Greg would you please walk us through what the changes are? Then I have a couple of resolutions to present at the appropriate time.

(G. Smith): Yes, this is Greg and I'll pick up from there. The Powerball game rules were changed formally by that game group and now applicable to each state where the jackpot when it resets, which happened after last night's drawing, it resets to \$20 million, originally it would have been at \$40 million and the minimum increment of jackpot growth will be no less than \$2 million. Previously that minimum increment of growth was \$10 million. So it will always grow at least \$2 million, otherwise once it gets above that level it will grow based on sales as it has always done. The Mega Millions game group

brought forward changes also resetting their game to a \$20 million amount instead of \$40 million and they did not announce a minimum growth change; they will be changing based on the weekly review of sales instead of the previous growth minimum of \$5 million. We will not need to vote on the Mega Millions rules because while they've told us of the change they did not yet bring forward rules language. We will not vote on that until we see the formal language. Regarding the Lucky Links game, there is a write-up that was distributed to you. That game was launched in 2015 as a niche game, it enjoyed its highest sales level of \$10 million back in 2017 and has been declining over the years. It's approximately \$5 million now and we've had plans to end this game even before I joined in the summer of 2018. We will be instituting this change at the end of June and giving the public ample notice. I expect this to happen in the latter part of May which will give anyone who has utilized the advanced action or pre-purchases of that game, the last purchases will be for June 30<sup>th</sup> and the last draws will be for June 30<sup>th</sup>. We will be asking you for a vote today on both Powerball and Lucky Links game.

(M. Morton): Thank you Greg. Would you like to vote on the resolutions now?

(P. Birney): This is Patrick, we will take the resolutions under New Business. Thank you for your report. Are there any questions with regard to Legislative & Games?

(G. Smith): This is Greg Smith. One last comment for the Board's awareness. At least every two weeks, sometimes more often, we send an update of Lottery operations and sales to the legislative leadership and administration as well as different agencies so they can be aware as we move forward. Those interactions continue to take place via email and they are ongoing.

(M. Morton): Thank you Greg. With the recess of the legislature I appreciate you keeping everyone informed.

(P. Birney): Terrific. Thank you both. Just a quick question for Mr. Smith. On the discontinuation of the Luck Links game, could you please alert the Board in terms of revenue and general fund transfers that are generated from that game.

(G. Smith): Sure. That game, as I mentioned, is generating about \$5 million in sales and we budgeted sales for that game through this fiscal year and will be completed in our plans for fiscal 2020. As the Board is aware we are planning to launch the FastPlay games. Right now the plan is for mid-May for that game. We also did not project any revenue for that game in the fiscal 2020 budget because when we prepared the budget we were not sure we were going to be including it. It will cause some sales for this year assuming our launch is on time and we will also be launching some transition opportunities for the Lucky Links players so that they can be suggested to try other games that might be compatible with their gaming choices. I do not see any decline in revenue by dropping Lucky Links and I don't see any decline in transfers based on the same.

(P. Birney): Thank you. Thank you to Ms. Morton for the report and meeting with the Legislative & Games Committee during this time period, we appreciate you taking the lead in getting the work done.

**d. Personnel Committee:**

(P. Birney): Now on to Personnel. Mr. Blanchette?

(W. Blanchette): Good afternoon. This is Will Blanchette. The Personnel Committee met on April 1<sup>st</sup> and took on the Annual Review of CLC Policies, those being Life and Disability Insurance, Retirement Plan Contribution, Managerial and Confidential Tuition Reimbursement Policy, and Paid Accrued Leave

Policy for Managers. All the policies have stood the test of time and we reaffirmed our confidence in them with the exception of the Tuition Reimbursement Policy, which we suggested a minor change in the language that would prevent a candidate from being eligible for more than one source of reimbursement. Mr. Smith is going to work on some language and present that to the Board at a later time. The Annual Review of Compensatory Time was unremarkable because there has been no compensatory time either taken or earned. The Executive Session dealt with a preliminary discussion of a draft compensation plan for managers but the discussion was limited to the feelings of the members of the Committee as to the limits that they would be willing to support with the initiation of a new plan. That was it for Personnel.

(P. Birney): Thank you Mr. Blanchette. Any questions for Mr. Blanchette regarding Personnel? Hearing none, thank you for presiding over the meeting and to the members of the Committee we appreciate your work during this time period.

VII. New Business:

a. Review and Possible Action: Mega Millions Game Rules:

(P. Birney): Now on to New Business regarding the Mega Millions Game Rules. Ms. Morton if you could take us through the next three agenda items which are motions regarding the game rules and a motion regarding the ending of the Lucky Links draw game.

(G. Smith): This is Greg Smith. Because we have not been provided with the formal rule change language on Mega Millions yet, we have not been able to provide that to the Board, I expect to see that soon, but not today.

(P. Birney): Thank you. I will entertain a motion to table the Mega Millions resolution.

(M. Morton): Thank you.

(J. Flores): John Flores, so moved.

(W. Blanchette): Second, Will Blanchette.

(P. Birney): Thank you. Any discussion on tabling the resolution? Hearing none, all those in favor signify by saying 'aye'.

(All): Aye.

(P. Birney): Opposed? Abstentions? Tabling the motion carries.

b. Review and Possible Action: Powerball Game Rules:

(M. Morton): Mr. Birney I have a resolution to read on the Powerball Rules:

Resolved, that after due consideration and on the recommendation of the Legislative and Games Committee, the Board of Directors hereby approves the Powerball game rules changes as presented.

(P. Birney): We have a motion on the Powerball Game Rules, do we have a second? This is Patrick, I'll second the motion on the Powerball Game Rules. All those in favor signify by saying 'aye'.

(All): Aye.

(P. Birney): Any nays? Abstentions? The motion carries.

c. Review and Possible Action: Ending of Lucky Links Draw Game:

(P. Birney): How about the discontinuation of the Lucky Links Draw Game?

(M. Morton): I will make the motion.

Resolved, that after due consideration and on the recommendation of the Legislative and Games Committee, the Board of Directors hereby authorizes the Connecticut Lottery Corporation to terminate the Lucky Links Day and Lucky Links Night draw games, with final drawings in each respective game to take place on June 30, 2020.

(P. Birney): We had a motion from Ms. Morton, this is Patrick Birney, I'll second the motion. Any discussion on the resolution? Hearing none, all those in favor of the resolution signify by saying 'aye'.

(All): Aye.

(P. Birney): Any nays? Abstentions? The resolution carries. Thank you.

VIII. Executive Session:

(P. Birney): We will move now to our next agenda item which is Executive Session to discuss Pending Claims and Litigation: Civil Suits and CHRO Matter. Can I entertain a motion to go into Executive Session at 12:59 p.m.?

(M. Morton): So moved. Peg Morton.

(J. Heckman): Second. Jim Heckman.

(P. Birney): Any discussion on the motion? Hearing none, all those in favor of going into Executive Session, signify by saying 'aye'.

(All): Aye.

(P. Birney): Ay nays? Abstentions? The motion carries. Mr. Smith can you please let us know who we are going to invite in and before we start discussion could you please confirm that the public phone is removed from the room and that the only folks who are invited in are there.

(G. Smith): Yes, we will have Matt Stone, our General Counsel, myself Greg Smith stay and any parties that the Board needs to speak to join the session for that discussion. Right now I'm going to ask Annmarie Daigle to leave the room and take with her the public phone which upon completion of Executive Session I'll bring back into the room.

(P. Birney): Fantastic.

Ms. Capps Evans left the meeting at 1:31 p.m.

Mr. Streckfus and Mr. Shea left the meeting at 2:00 p.m.

The Board returned to public session at 2:15 p.m.

IX. Discussion and action, if any, on items discussed during Executive Session:

(G. Smith): Mr. Birney, Annmarie and I are back on the conference call and the public phone is back in the room as well.

(P. Birney): Thank you. Let the record reflect that no votes or actions were taken during Executive Session.

X. Adjournment:

(P. Birney): At this point I'd like to entertain a motion to adjourn.

(M. Morton): Peg Morton, so moved.

(M. Langella): Second. Manny Langella.

(P. Birney): All those in favor of adjourning the meeting signify by saying 'Aye'.

(All): Aye.

(P. Birney): The vote is unanimous, we are adjourned at 2:15 p.m. Thank you everyone again, stay well.

Respectfully Submitted,

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Matthew Stone  
Corporation Secretary  
CT Lottery Corporation