# Special Legislative and Games Committee Meeting Minutes

Held on
Friday, January 22, 2016
11:00 a.m.
at the
Connecticut Lottery Corporation
777 Brook Street
Rocky Hill, Connecticut 06067

<u>Committee Members Present:</u> Margaret Morton, Chair of the Legislative and Games

Committee; James Farrell; Natasha Pierre; and Diane Winston (all via teleconference); and Robert Morgan.

Staff Members Present: Anne M. Noble, President & CEO; Michael Hunter; Diane

Patterson; Chelsea Turner; Andrew Walter; Annmarie

Daigle; and Cynthia Hadden.

Call to Order:

Ms. Morton called the meeting to order at 11:05 a.m.

## I. Approval of Minutes:

On a motion made by Mr. Farrell and seconded by Mr. Morgan, the minutes from the November 17, 2015 Special Legislative and Games Committee Meeting were unanimously approved.

#### II. Executive Session:

On a motion made by Ms. Winston and seconded by Mr. Farrell, the Committee moved into Executive Session at 11:06 a.m. Ms. Morton invited Ms. Noble, Ms. Turner, Ms. Patterson, Mr. Hunter and Mr. Walter to stay for the Executive Session related to New Game Initiatives, and Review of Draft Legislative Agenda.

The Committee reconvened into regular session at approximately 11:57 a.m. Ms. Morton noted that no actions or votes were taken during Executive Session.

## III. Sales Performance and Game Update:

Presented by Ms. Diane Patterson, Vice President of Sales and Marketing. Using sales charts, Ms. Patterson provided the following report for the period ended December 31. All sales figures are unaudited estimates and based on information currently available to the CLC.

Regarding All Games, sales were \$107.1 million for December.

- Sales for CT Games through January 16, 2016 were \$33.5 million ahead actual year over year, and \$31 million ahead of budget.
- The recent Powerball jackpot had a great impact on sales. Powerball sales through January 16 were \$40.4 million ahead actual year over year, and \$31.9 million ahead of budget.
- Instant Games saw their fourteenth consecutive month of higher sales. Five new Instant Games are being introduced: Cashingo, Cash King, Caesars, Sapphire 7s and Super Cashword 18.
- Play3 and Play4 Day and Night Combined sales remain strong with \$21.4 million for December.
- Cash5 continues its trend of steady performance.
- Lucky Links with 2XPOWER is performing very well. A top prize was claimed on November 1.
- Powerball sales were \$7.4 million for December, a result of the record jackpot.
- The Lucky for Life game is expanding, with Iowa being the eighteenth state to join. Iowa started selling tickets on Sunday, January 24, 2016.

This concluded the Sales Performance and Game Update.

## IV. Old Business:

No Old Business was discussed.

#### V. New Business:

The legislative session starts soon. The Lottery is monitoring a variety of gaming related matters.

## VI. Adjournment:

On a motion made by Mr. Farrell and seconded by Mr. Morgan, the meeting adjourned at 12:07 p.m.

Chelsea Turner	
Corporate Secretary	

Connecticut Lottery Corporation

Respectfully Submitted: